

203-011075-020

First Revised  
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CENTRAL AMERICA DISCUSSION AGREEMENT  
FMC NO. 203-011075-020

Independent Carrier Parties

TRANSPORTES NAVIEROS ECUATORIANOS  
Edificio Citibank  
Avenida 9 de Octubre Chile  
Guayaquil, Ecuador



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CENTRAL AMERICA DISCUSSION AGREEMENT  
FMC NO. 203-011075-020

IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

ASSOCIATION PARTY

Party: UNITED STATES/CENTRAL AMERICA LINER ASSOCIATION  
By: *Kevin J. Keelan*  
Name: Kevin J. Keelan Title: Attorney in Fact

INDEPENDENT CARRIER PARTIES

Party: NORDANA LINE, INC.  
By: *Kevin J. Keelan*  
Name: Kevin J. Keelan Title: Attorney in Fact

Party: TROPICAL SHIPPING AND CONSTRUCTION CO. LTD.  
By: *Kevin J. Keelan*  
Name: Kevin J. Keelan Title: Attorney in Fact

Party: CENTRAL AMERICA SHIPPERS, INC.  
By: *Kevin J. Keelan*  
Name: Kevin J. Keelan Title: Attorney in Fact

Party: NEXOS LINE  
By: *Kevin J. Keelan*  
Name: Kevin J. Keelan Title: Attorney in Fact

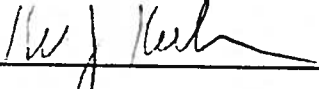
Party: THOMPSON SHIPPING CO., LTD.  
By: *Kevin J. Keelan*  
Name: Kevin J. Keelan Title: Attorney in Fact

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Party: NAVIERA CONSOLIDADA, S.A.

By:   
Name: Kevin J. Keelan Title: Attorney in Fact

Party: CONCORDE SHIPPING INC.

By:   
Name: Kevin J. Keelan Title: Attorney in Fact

Party: GREAT WHITE FLEET, LTD.

By:   
Name: Kevin J. Keelan Title: Attorney in Fact

Party: KING OCEAN CENTRAL AMERICA, S.A.

By:   
Name: Kevin J. Keelan Title: Attorney in Fact

Party: NETWORK SHIPPING LTD.

By:   
Name: Kevin J. Keelan Title: Attorney in Fact

Party: EMPRESA NAVIERA SANTA

By:   
Name: Kevin J. Keelan Title: Attorney in Fact

Central America Discussion Agreement  
FMC No: 203-011075-020

PARTY: Transportes Navieros Ecuatorianos

BY:

*Barbara L. Voorhees*

NAME: Barbara L. Voorhees

TITLE OR AUTHORITY: Owner's Representative

DATE: September 1, 1992